

WELCOME TO SAI PHARMA CONSULTANCY

T RAMA RAO
HYDERABAD



About Sai Pharma Consultants

- Promoter and Principal Consultant Mr. T Rama Rao is having experience of over a period of three decades in Pharma industry
- Ranbaxy, Hoechst Marion Roussel Ltd, Biological E Ltd, Procter & Gamble Hygiene and Health Care Ltd (operated by SRL) etc are the few companies he has worked with
- M Pharm (Pharmaceutical Technology) from Andhra University,
 Vishakhapatnam in Department of Pharmaceutical Sciences in the year
 1985
- Awarded Gold medals by Indian Drug Manufacturers Association (IDMA)
 ,Mumbai & Nageswara Rao Pantulu Gold Medal by Andhra University for standing first In B.Pharm ,1983



Contd...

- □ Has discharged executive as well as leadership roles In the areas of Design & Development, Manufacturing, Qualification & Validation, Manufacturing, Operations management, Quality assurance, Quality management, Audits & Compliance, Regulatory affairs, Technology transfer, Project management, Development of formulations and Operational excellence.
- Led team of experts in preparing the regulatory filings, facing GMP inspections / audits and responding to the inspectional observations of various regulatory agencies, such as WHO, USFDA, UK-MHRA &TGA
- □ Regular speaker in industry & academia seminars/ conferences
- Also a trainer on qualification and validation, quality management systems.
 etc.



Our Team

- Consists of well experienced and talented people who worked in reputed
 Indian & Multinational Companies in the following domains:
- a) Formulation Development
- b) API Development Process
- c) Civil Engineering
- d) HVAC Concepts & Designing
- e) Electrical Engineering
- f) Dossier Preparation & Review.



Sectors we work with

- □ Pharma Formulations (Both Sterile and Non sterile)
- Intermediates & APIS
- Medical Devices
- Biotech & Biologicals
- Ayurvedic & Homeopathic
- Nuetraceuticals / Dietary Supplements / Food Products
- Excipients
- Primary Packing Materials
- Clinical Research Organisations (CRO)
- Public Testing Laboratories,
- Educational Institutions

 www.saipharmaconsultants.com



Competencies / Services

- Audits & Compliance Management
- Project Management
- Documentation Support
- Training
- Regulatory Support
- Operational Excellence
- Formulation Development
- Education



Audits & Compliance Management

- Good Manufacturing Practices (GMP) Audit support in accordance With:
 USFDA- CFR 210-211, CFR -110, CFR-111 PIC/S,
 EU (Eud ralex Vol 4), MHRA, TGA & WHO GMP, ANVISA
- □ Good Laboratory Practices (GLP) including support for NABL Certification
- □ Good Clinical Practice (GCP) Audits
- Facility feasibility Audits and Gap Analysis
- Good Distribution Practices
- Good Documentation Practices
- Data Integrity Audits



Project Management

For New Projects / Modification of existing Plants

- Plot & Contour Planning
- Plant Layout
- Man & Material Movement Details
- Preliminary Architectural Drawings
- HVAC Concepts
- Preliminary Utility Specifications
- □ Power Requirement Estimation
- Preliminary Project Cost Estimation & Scheduling
- Environmental & Safety Engineering
- Future Expansion Possibilities



Documentation & Validation Support

Supporting in the Drafting and Documentation of

- Specifications
- Standard Operating Procedures(SOPs)
- Quality Management Systems
- Validation & Qualification
- Master Formula records (MFR)
- □ Batch Manufacturing Records(BMR)
- Batch Packing Records (BPR)



Product Development

- Have necessary wherewithal to Develop, Stabilise, Technology Transfer and Scale Up of the following range of dosage forms (New Products / Products having Reproducibility Issues):
- Oral Solid Dosage forms
- □ Small & Large Volume Parenerals
- □ Vaccines (General & Genetically Modified)
- □ Eye drops / Nasal sprays
- Liquid oral dosage Forms
- Semi Solid Dosages Forms
- □ Bio technology based Products



TRAINING

We conduct Customised Trainings to employees at all levels who are engaged in the manufacture / storage / distribution on the following areas :

- ☐ Good Manufacturing Practices (GMP)
- □ Good Laboratory Practices (GLP)
- Good Documentation Practices (GDP)
- ☐ Good Warehousing & Distribution Practices
- Qualification & Validation
- Auditing & Compliance Management
- □ Pilot Plants & Technology transfer
- Regulatory Guidelines
- ICH Guidelines



Operational Excellence

- Optimisation of Process Cycle times.
- Waste Reduction.
- Cost optimisation of Products
- Optimisation of Overhead Costs.
- Optimisation of Cleaning Times.
- Optimisation of Man power.
- Productivity Improvements.
- □ Supply Chain Management (SCM)



Regulatory Support

We support in:

- Dossier Preparation & Review
- □ Regulatory Filing & Review
- Response Strategy & Response Drafting
- □ Response Documentation Review & Issue Resolution Plan
- □ Guiding & Supporting for Licence In& Out



Education

We are conducting interactive sessions with the Graduate /Post Graduate Pharmacy students of reputed colleges in India on the below subjects

- Quality Control & Quality assurance
- Regulatory Affairs
- Regulatory Guidelines
- Industrial pharmacy
- □ Pilot Plants, Technology transfer, Scale Ups & Validations



Partners & Associates

PharmEng Technology, Singapore:

Global compliance Consulting firm serving both Bio Tech & Pharma Industry

Compliance Online :

Is an Industry focused training Centre based in California(USA),

Andhra Pradesh MedTech Zone Ltd, (AMTZ) Visakhapatnam:

Enterprise under the Government of Andhra Pradesh, a 270 Acre zone, dedicated for Medical Device Manufacturing

- Educational Institutions:
 - 1) Vishnu College of Pharmacy, Bhimavaram, Andhra Pradesh, India.
 - 2) G.Pulla Reddy College of Pharmacy, Hyderabad, Telengana, India.



Testimonials

Please refer our website testimonials page about few words from our customers

- ☐ Om Pharmaceuticals Ltd, Bangalore
- Neuheight Technologies Pvt Ltd, Hyderabad
- □ Award from Director General of Drug Control Admn. of Andhra Pradesh
- □ Award of Certificate from Kakatiya University , Warangal, Telangana State
- Award of certificate from Central Drug Standards Control Organisation(CDSCO), New Delhi
- Project Excellency Award by P & G Hygiene and Health Care Ltd
- Procter & Gamble Hygiene & Health care Ltd
- Mr. Prajay Desai b) Mr. Ashish Dubey c) Ms. Subha Subramanian d) Mr. Homi Kotiwala e) Mr. Sanjay Mishra



Some of Our Clients

































Reach us at

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THANK YOU